

Development of the regional market of centralized electric energy trading





JSC "KOREM" and the development of the centralized electricity trading market





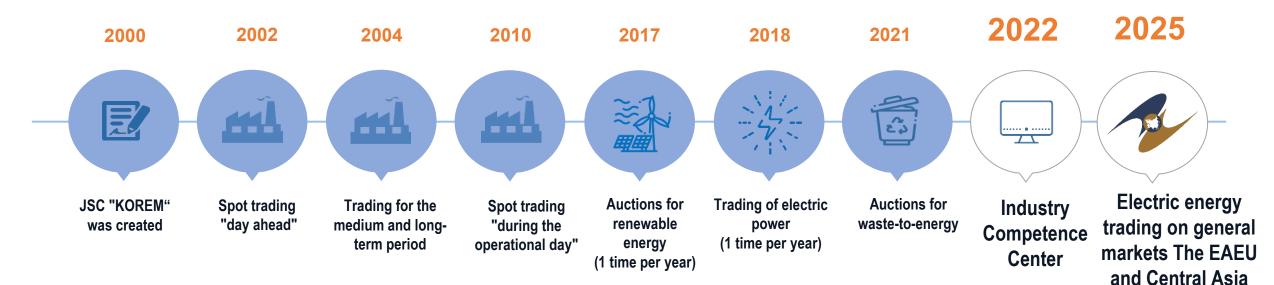
Mission

The mission of JSC "KOREM" is the introduction and expansion of mechanisms for the functioning of the centralized electric energy trading market, providing high-quality digital services and tools to all market participants for effective functioning.



Vision

In the long term, JSC KOREM is an **independent international energy platform** that provides customers with high-quality services for organizing and conducting electronic auctions of electric energy, electric capacity, as well as auctions for the selection of projects.





Services of the centralized trading market operator





Operator of centralized trading on the basis of JSC "KOREM"

The operator of centralized electric energy trade should not build the process of its activity with an emphasis on profit-making, due to the contradiction of the goals and objectives set. In this connection, the entire revenue part should be directed to the maintenance and development of a centralized trading platform and digital services.

VALUE PROPOSITIONS OF JSC "KOREM"



Trade operator

01	Operator of centralized
UI	electricity trading

- Operator of centralized trading capacity
- Trading Operator emergency replacement
- Operator

 Electricity Export Trading
 Operator

deve	lopment	of com	petition
ao i o		. 01 00111	

- reduction of tariffs
- improving reliability
- reducing tariffs
- ensuring reliable energy supply to wholesale consumers
- ensuring the transparency of export transactions
- developing the export potential of market entities

<u>&≥</u> 8888

Auction Organizer

- Organizer of auctions for the selection of renewable energy projects
- Organizer of auctions for the selection of maneuverable capacity projects
- Organizer of auctions for the selection of waste-to-energy projects
- Organizer of auctions for granting subsoil use rights under CnH2n+2

- RES development
- reduction of tariffs
- development of the UES of the Republic of Kazakhstan
- reduction of tariffs
- development of alternative energy sources
- reduction of tariffs
- ensuring transparency of mechanisms
- increasing the cost of subscription bonuses



JSC "KOREM" has many years of experience in providing digital services for energy market entities



Development of the wholesale market

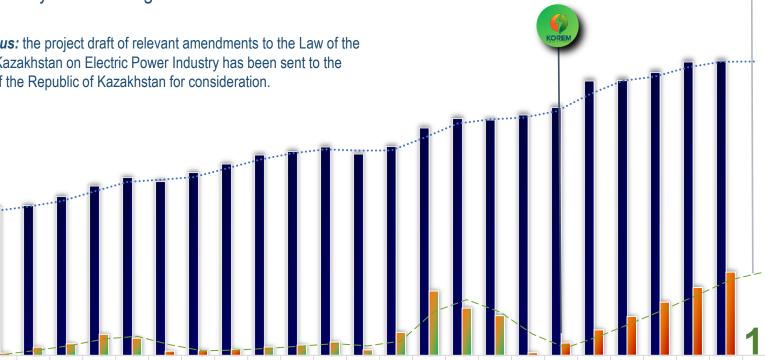




Implementation of standards for the mandatory participation of all electric stations in the centralized bidding market

The implementation of paragraph 48 of the general national plan in 2021 will allow increasing the volume of centralized electric energy trading annually and reducing the concentration of the wholesale market.

Current status: the project draft of relevant amendments to the Law of the Republic of Kazakhstan on Electric Power Industry has been sent to the Parliament of the Republic of Kazakhstan for consideration.



Realization of general

national plan 48.

Introduction of mandatory sale of electricity for export through centralized auctions

The traditional buyers of electric energy of the unified energy system of the Republic of Kazakhstan are the Republic of Uzbekistan and the Kyrgyz Republic.

> **Export potential** from 1,0 to 1,5 млрд.

> > kW/h per year

2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 2025 2026



Development of the regional electricity trading market of Central Asian countries within the framework of the CAREM project



Meetings at the Ministerial level, Working Groups on technical, legal and market issues

2020	2022	2024	2025	2027

- -Assessment of the state of the power system
- -Preparation of operational procedures
- -Preparation of the institutional and regulatory framework
- -Strengthening the coordination and dispatch center "Energia"
- -Training seminars, coordination of donor activities
- -The market for the day ahead

- Power grid expansion plans
- Operational procedures
- Recommendations on changes in the institutional and regulatory framework
- Expanding the role and powers of coordination and dispatch center "Energia"

- Parallel operation of the regional power system
- Approved market design and ready-made platform
- Adoption of new laws,
 electricity trade procedures

- DEFINING A REGIONAL MARKET OPERATOR
- A large number of bilateral agreements
- New market products, support services

- Functioning regional electricity market
- Connecting new members

Roadmap of the CAREM project for the development of the electricity market in Central Asia



Development of the international electric energy trade market within the EAEU



2022

- Adoption of rules on access to interstate transmission services
- Adoption of rules for determining and distributing the capacity of interstate sections
- Adoption of rules for mutual trade of electric energy in the common electric power market
- Defining an organization that carries out trade at the regional level

2023

- Adoption of rules for information exchange in the common electric power market of the Union
- Approval of the form of the accession agreement, as well as standard forms of contracts and regulations provided for by the acts, in accordance with paragraphs
 5-8 of the Protocol on the

Common Electric Power

Market of the Eurasian

Economic Union

2024

Adoption of methodological guidelines for determining prices

- 2026
- Adoption of the regulation on the development of interstate electric networks
- Adoption of the procedure for monitoring the functioning of the common electric power market of the Union

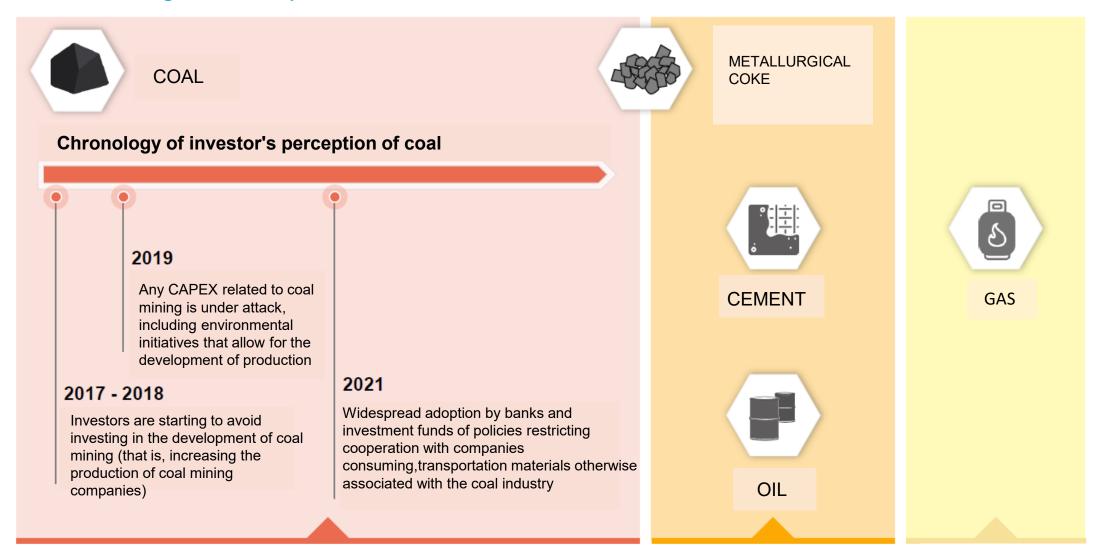
Roadmap of the Common Eurasian Economic Union project



Displacement of technologies with CO2 emissions



Industries losing access to capital markets





History of renewable energy development in Kazakhstan



The law on Renewable Energy Support was first published in 2009, but only further improvements to this law, which occurred from 2013 to 2017, gave a truly tangible impetus to the development of renewable energy in Kazakhstan (1/2)

2013-2014 2016 2017 2020

Creation of a settlement and financial center at KEGOC to support RES

The Settlement Financial Center signs offtake contracts with investors, guaranteeing a fixed tariff for 15 years with the obligation to buy back the entire volume of electricity produced

Renewable energy projects are included in the list of investment projects.

Preferences are provided under the investment contract:

- -Exemption from customs duties
- -Exemption from VAT on import
- -State in-kind grants

Implementation of the auction bidding mechanism for renewable energy facilities at the KOREM JSC site

To the investment preferences that were in effect earlier are added:

- -Exemption from property tax
- -Exemption from land tax
- --Exemption from corporate income tax

The term of the contract for the guaranteed purchase of electricity by the RES Operator is also increased to 20 years



Key indicators of renewable energy development in Kazakhstan from 2011 to 2020

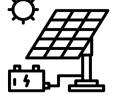


Growth in the construction of renewable energy facilities

Number of renewable energy facilities

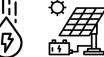
2011 2020





23 124

Total number of operating renewable energy systems, 2020



40





WIND 31







Total capacity of renewable energy





94



1922

Total capacity of operating renewable energy systems, 2020









SOLAR	HYDRO	WIND	BIO
1 033	280	601	8
MW	MW	MW	MW

The state support measures introduced in 2013 have shown their effectiveness. Since the establishment the **Settlement Financial Center** and the introduction of auctions, about 90 new renewable energy projects have been introduced, providing a cumulative average annual increase of 24%.

At the same time, according to the auctions conducted, it is expected to introduce an additional 70 renewable energy facilities in the coming years.



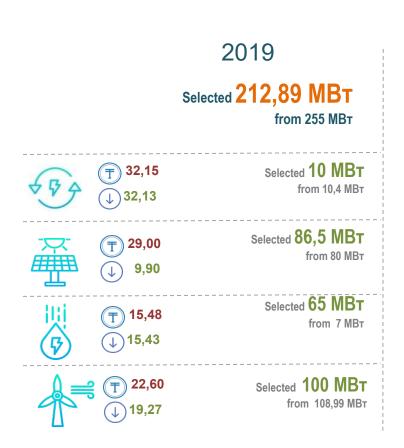
Key indicators of renewable energy development in Kazakhstan from 2011 to 2020

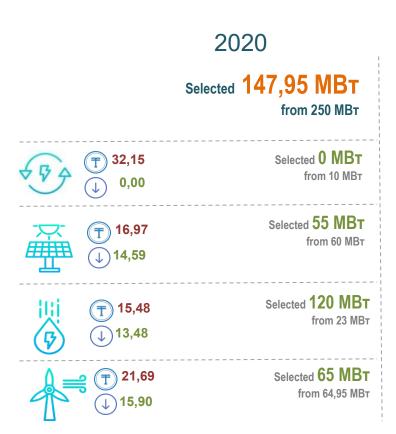


The tariff continues to decrease from year to year as a consequence of the trend of cheaper cost of construction of renewable energy facilities

2018

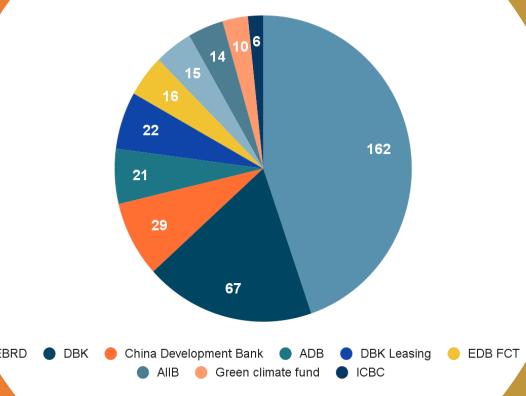
Selected 857,93 MBT from 1000 MBT 32,23 Selected 5 MBT from 15 MBT Selected 82 MBT **T** 34,61 from 75 MBT 18,00 Selected 270 MBT 16,71 from 290 MBT 12,80 Selected 500,85 MBT from 620 MBT **T** 22,66 17,39





The structure of financing the construction of renewable energy facilities





Financing of renewable energy projects in Kazakhstan is most often handled by development banks

The amount of financing by types of renewable energy in billion tenge 2011-2020:







178 bln tg

149 bln tg

37 bln g

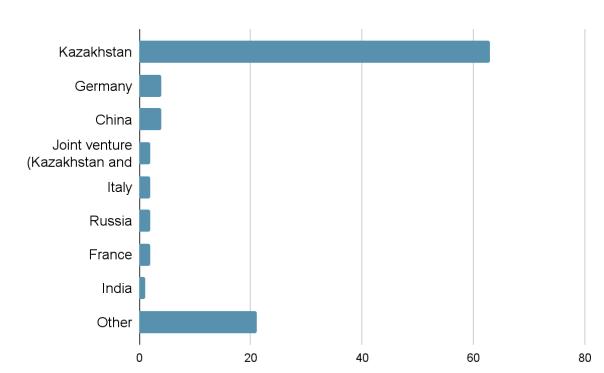


The structure of financing the construction of renewable energy facilities

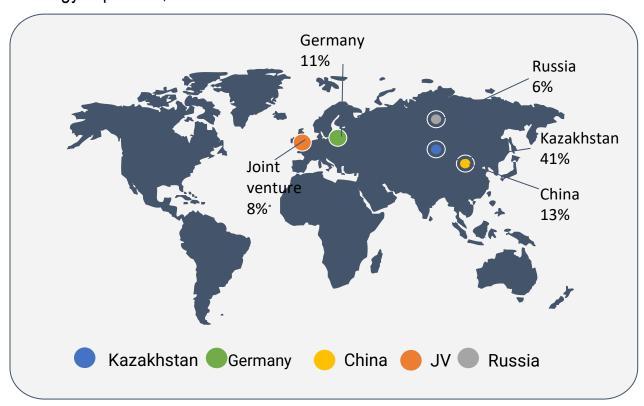


The number of renewable energy projects with the participation of local investors amounted to 63%, while the capacity of these projects was only 41%

Number of renewable energy facilities by origin of investors, 2011-2020



The share of investors in the structure of generally installed renewable energy capacities, 2011-2020







THANKS FOR ATTENTION

October 2021